North Atlantic Performance Trends

Presented To: ICAO NAT EFFG 31

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Key NAT Performance Trends

Economic Outlook

Increased Global Uncertainty

Policy Challenges

Divergent Monetary Policy

Industry Challenges

Safety and Security

Operational Outlook

Growth in Uncertain Times

Economic Outlook





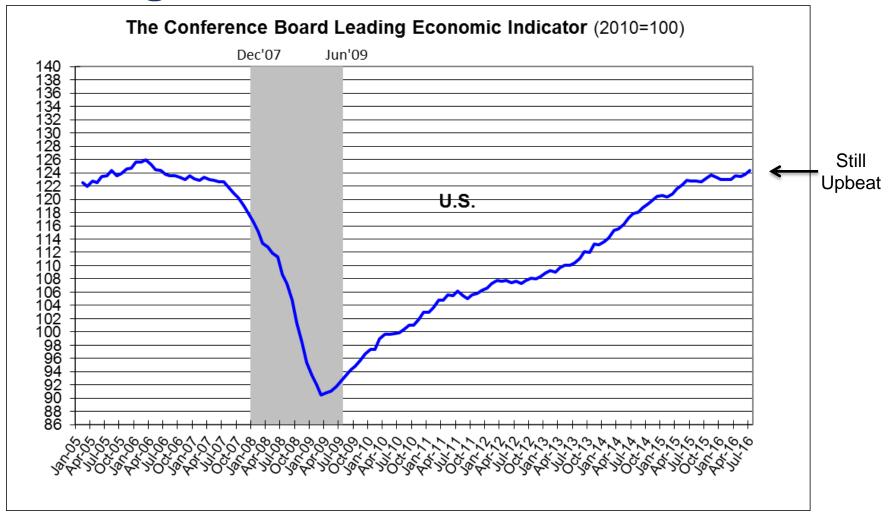
Increased Global Uncertainty

- June 23 "Brexit" vote surprised global financial markets
- Global outlook worsened for 2016-17, reflecting increased uncertainty (political and economic) that lowered business confidence and investment
- Negative GDP impact has been mostly on UK, selected European countries
- Impact is limited (so far) for U.S.,
 China, and other emerging markets
- "Brexit" is still unfolding; downside risks (more severe outcomes) are possible

Source:	IMF,	World	Economic	Outlook -	July 2016

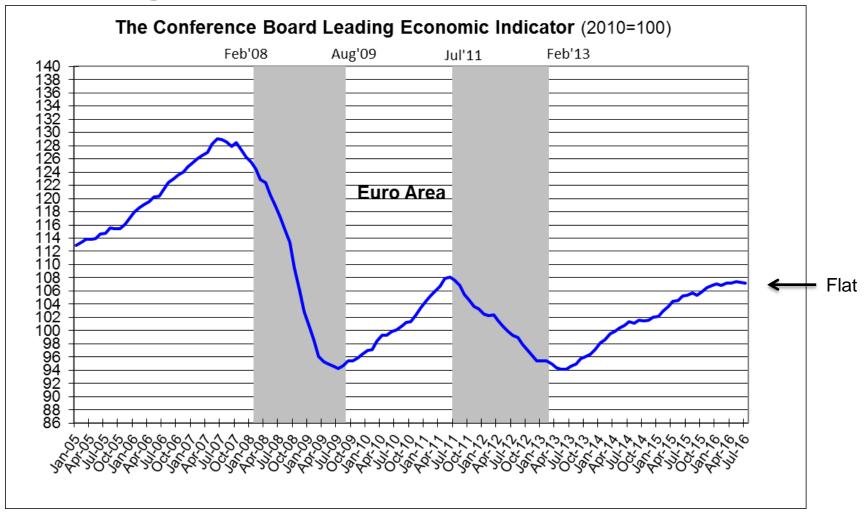
Real GDP Forecast							
(Annual Percentage Change)							
Country	2016	2017					
Canada	1.4	2.1					
Denmark	1.6	1.8					
France	1.5	1.2					
Germany	1.6	1.2					
Iceland	4.2	3.2					
Ireland	5.0	3.6					
Norway	1.0	1.5					
Portugal	1.4	1.3					
UK	1.7	1.3					
US	2.2	2.5					
Euro area	1.6	1.4					
World	3.1	3.4					

Leading Economic Indicator – US



Source: The Conference Board, August 2016

Leading Economic Indicator – Euro Area



Source: The Conference Board, August 2016; Last CEPR Meeting: October 2015*



Policy Challenges



Policy Challenges

U.S. Monetary Policies

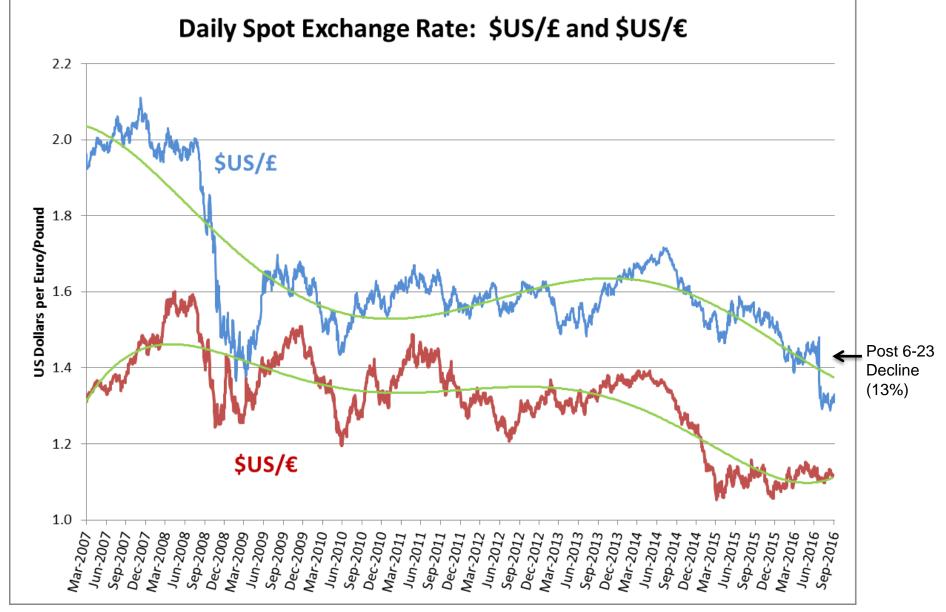
- 1st rate hike (since 2006) in Dec 2015
- None since then, complicated by:
 - Timing of U.S. Presidential election
 - Volatility in financial markets (Jan/Feb, Jun)
 - Strength of the US dollar
- Softening economy: 2016Q2 GDP 0.3% (below expected)

Euro Area – post-Brexit Uncertainty

- Economic Growth: 2016Q2 GDP 0.3% (decelerated)
- Inflation stable (low): 0.2% in August 2016
- ECB Stimulus: QE continue to Mar 2017, beyond if needed
- Impact of security threats and on-going refugee crisis



Federal Aviation



Source: U.S. Federal Reserve Board, September 2016



Industry Outlook

Challenges for the Industry



Security Threats Persist

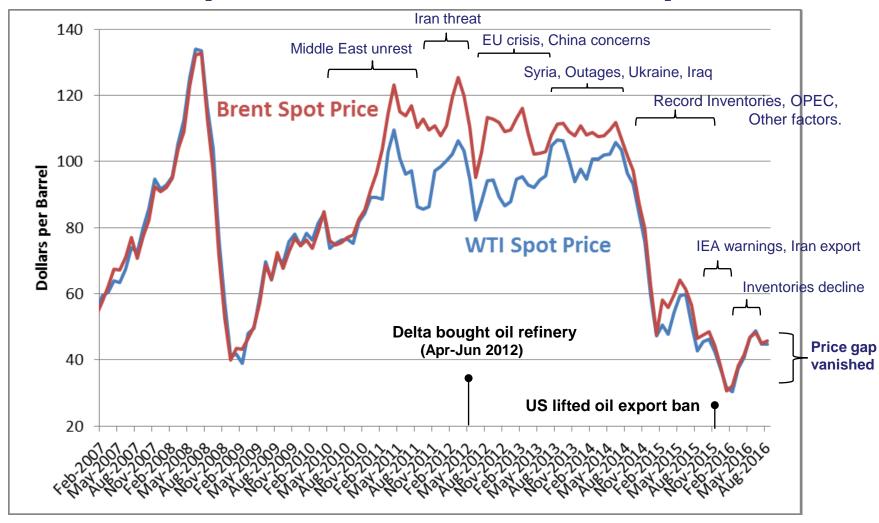
- "Aviation security needs to evolve in step with changing threats."
 - Dr. Fang Liu, ICAO Secretary General (Sep 12, 2016)
- Airport security and threats; Notable tragic incidents
- Regional instabilities (Turkey in July, ongoing ME)

Economic Opportunities

- Profits forecasted for 2016 is \$39 billion, following 2015 record of \$35 billion
- Earnings (ROI) in 2016 is 9.8%, another record
- Opportunities to invest; Lower airfares



US – European Crude Oil Price Spread



Source: Energy Information Administration, August 2016



Low Oil To Stay A While Longer

- Oil prices reached 13-year lows around \$30 in early 2016 before recovering to around mid \$40 recently (mid Sep) for both the WTI Cushing and European Brent.
- EIA forecast remain low WTI at \$42 in 2016, \$51 in 2017.
- High volatility continues: Supply/demand factors, geopolitical events, exchange rate movements.
- **→ Expectation:** Low oil (<\$55/bbl) in the foreseeable future.
- Airline fuel hedge: Light hedging for now.

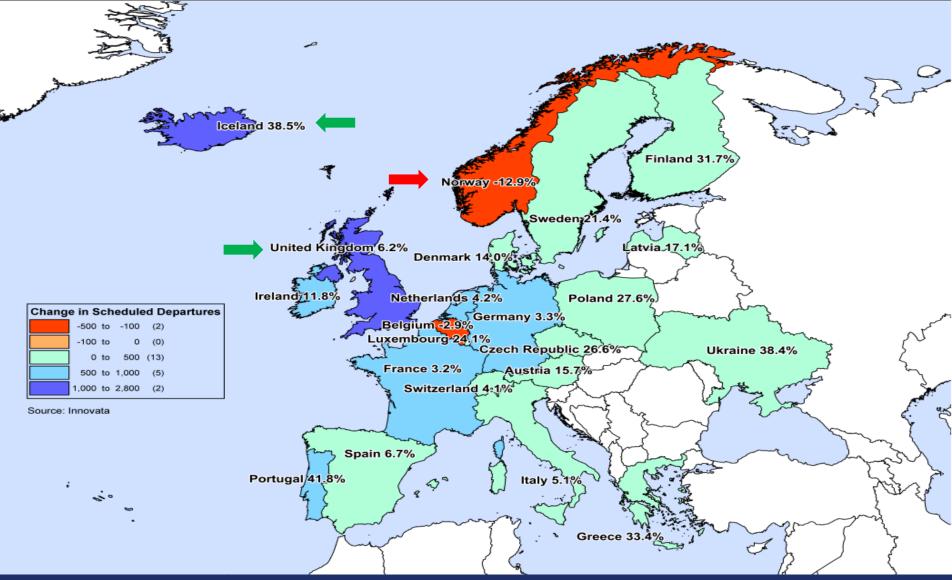
"As for the markets return to balance - It looks like we may have to wait a while longer."

- The International Energy Agency, Sep 13, 2016



Operational Outlook

US to Europe Departures: Jan – Dec 2016



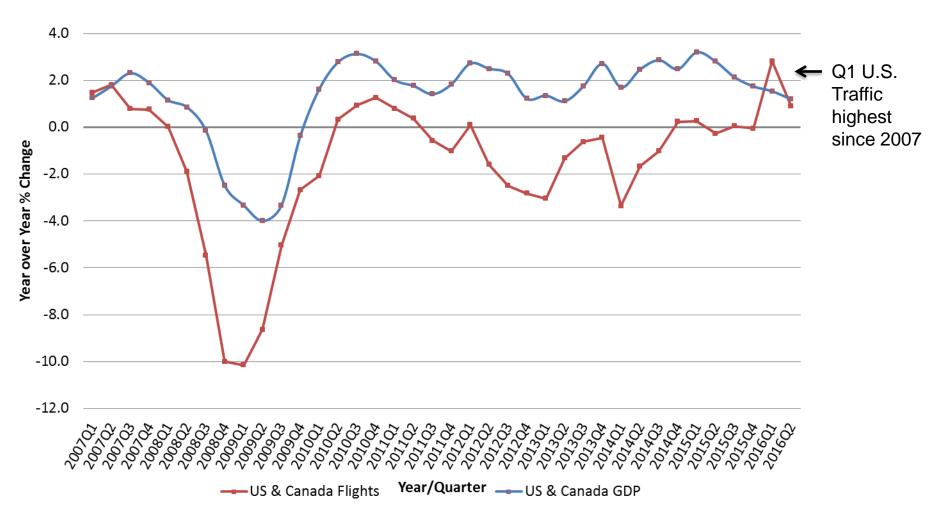
US to Europe: Top Ten Scheduled Departures (Jan – Dec 2016)

Destination Country	2015	2016	Change	% Change
United Kingdom	44,740	47,509	2,769	→ 6.2%
Germany	22,909	23,671	762	3.3%
France	15,840	16,350	510	3.2%
Netherlands	12,111	12,614	503	4.2%
Italy	7,471	7,853	382	5.1%
Spain	7,180	7,659	479	6.7%
Ireland	6,278	7,019	741	11.8%
Switzerland	6,025	6,275	250	4.1%
Iceland	3,412	4,724	1,312	→ 38.5%
Belgium	4,277	4,154	(123)	-2.9%
All US-Europe	143,775	153,163	9,388	6.5%

Source: Innovata, September 1, 2016

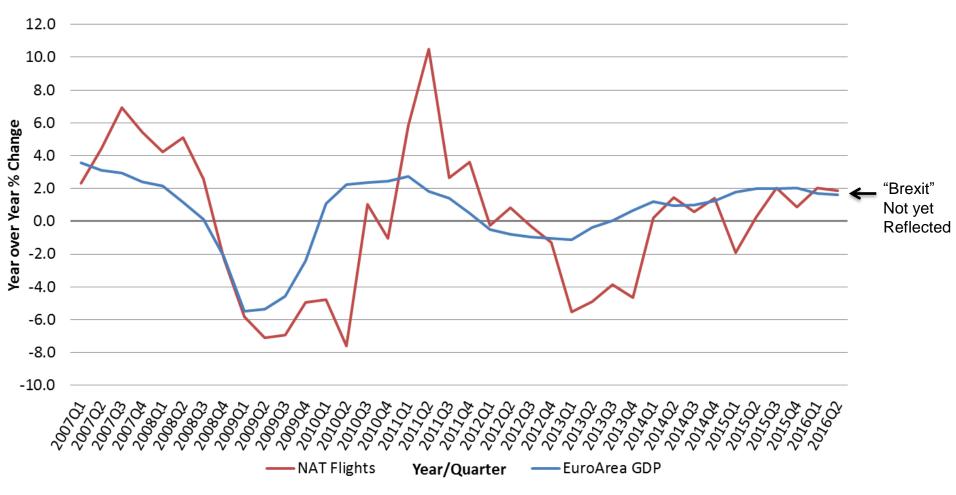


2007-2016Q2 Economy and Traffic, U.S. and Canada



Source: ICAO, BTS, Global Insight, August 2016

2007-2016Q2 Economy and Traffic, NAT*/Euro Area

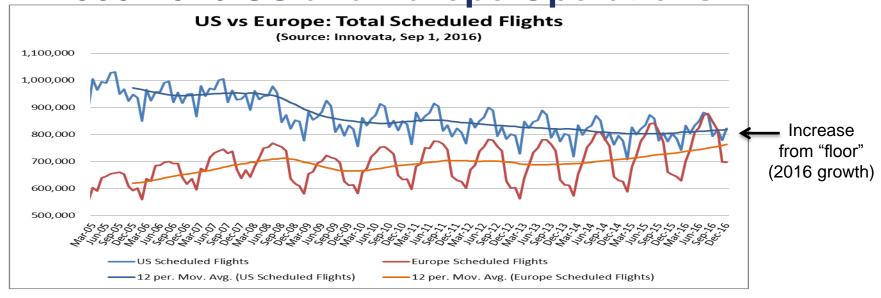


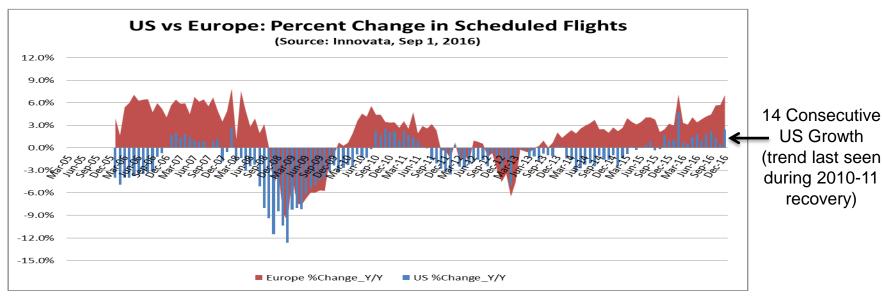
Source: ICAO, Global Insight/Eurostat, September 2016

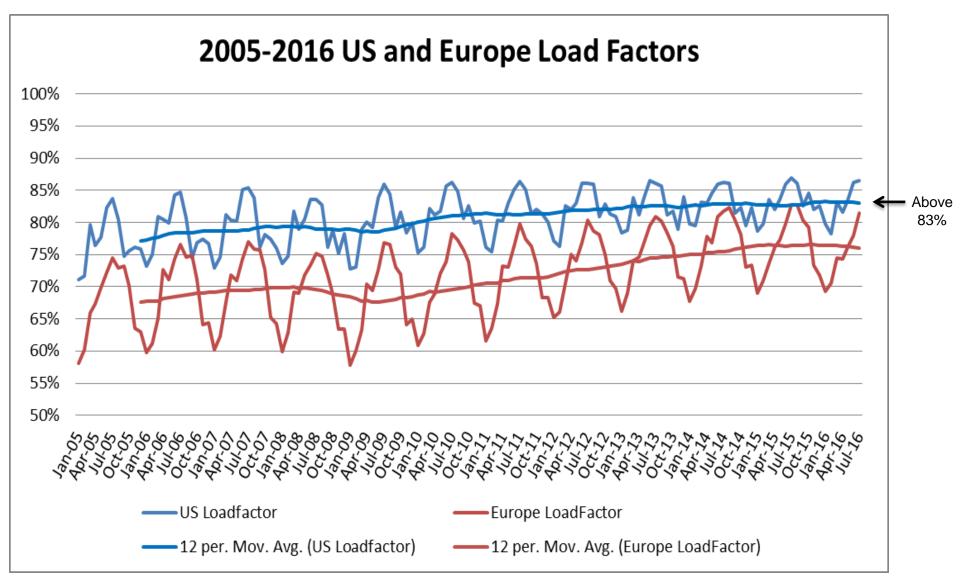
*Denmark, Ireland, Iceland, Norway, Portugal, UK, France, and Germany



2005-2016 US and Europe Operations



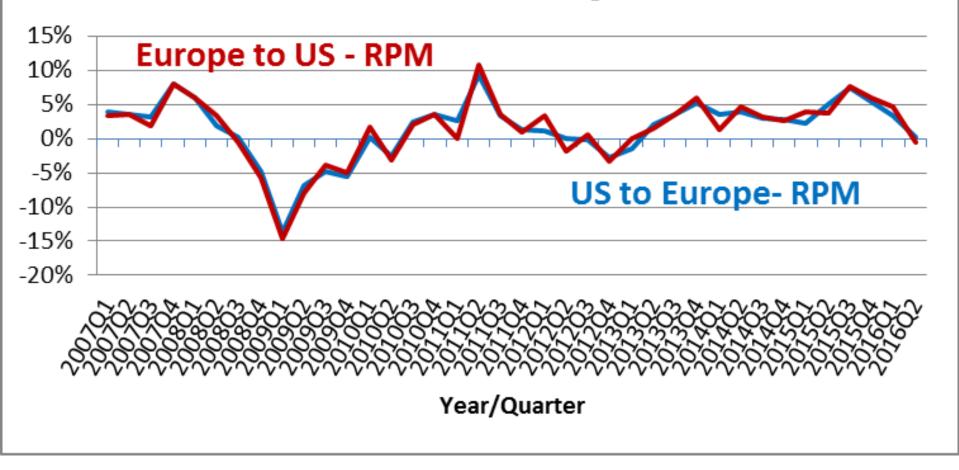




Source: BTS and AEA (Association of European Airlines), September 2016

Passengers Demand (2007-2016Q2)

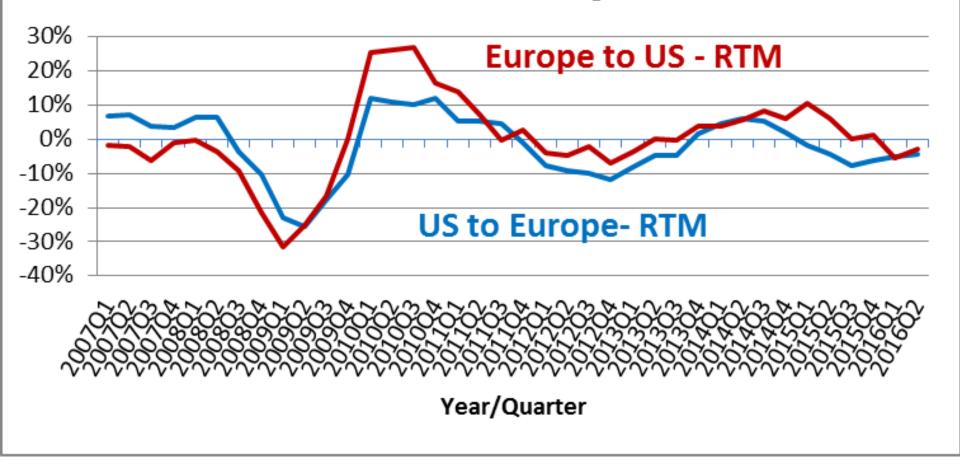
Year-over-Year Change



Source: BTS, T100-Segment Data, September 2016

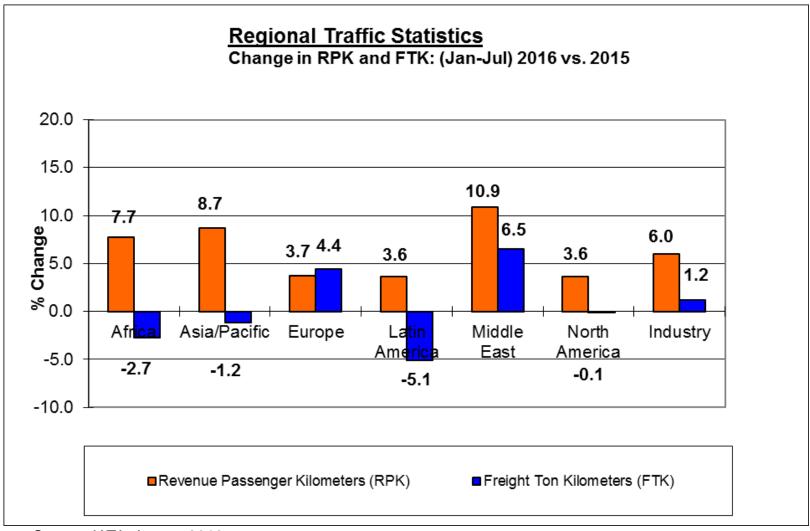
Air Cargo Demand (2007-2016Q2)

Year-over-Year Change



Source: BTS, T100-Segment Data, September 2016

2016 Global Regional Trends (Year-to-Date July)



Source: IATA, August 2016

The Challenges Continue:

- Global outlook for 2016-2017 worsened among uncertainties following the "Brexit" vote
- Volatility in oil and financial markets continues
- Divergent monetary policies (U.S. vs. Europe)
- How long will low fuel prices stay?
- Aviation security threats persist, among global security and terrorism concerns
- Operational trends: Will both US and Europe continue recent growth?
- Passenger and air cargo demand growth:
 - Both face headwinds, among uncertain global outlook